

São Paulo, Brazil, November 9th 2015 - Metalfrio Solutions S.A. (FRIO3) (“Metalfrio”), one of the world’s largest manufacturers of plug-in commercial refrigeration equipment, announces its results for the third quarter of 2015 (“3Q15”). Financial and operational information given is in accord with international accounting standards (IFRS), in Brazilian Reais (R\$). Comparisons are with the third quarter of 2014 (“3Q14”) or as indicated.

Highlights (3Q15 vs 3Q14)

- ❄ 3Q15 net revenue increased 16.2% to R\$238.6 million compared to the corresponding prior year period; 9 month revenues up 16.0% to R\$778 million
- ❄ 3Q15 gross profit rose 82.6% to R\$27.5 million (3Q14: R\$15 million); 9 month gross profit up 30.9% to R\$108.8 million
- ❄ Adjusted EBITDA increased 163.9% to R\$13.9 million (3Q14: R\$5.3 million); 9 month Adjusted EBITDA up 70.6% to R\$64.3 million
- ❄ Strong underlying operating margin improvement, underpinned by ongoing efficiency programs

President & CEO Petros Diamantides said:

“Our continued focus on meeting the needs of our customers has enabled Metalfrio to deliver another quarter of growth across our key regions despite the challenging market conditions. In addition, our ongoing effort to identify and implement efficiency programs throughout our operations has contributed to improved underlying profit margins for the quarter and the nine month period.

This disciplined approach to influencing the factors that are within our control, leaves Metalfrio well positioned to withstand external effects such as foreign exchange volatility and the uncertain pace of global economic recovery.

Our long term ambitions of continuing to innovate in terms of products and services and working closely with our customers as their as partners of choice, will help us achieve further growth in our customer base as well as entering new geographies.

Therefore, we remain confident and expect to deliver a stronger full year operational performance than in 2014, with continued positive momentum in the fourth quarter, as we continue to execute on our proven strategy of focusing on our customers whilst delivering further internal efficiencies. In so doing, despite the short-term market and foreign exchange volatility, we are firmly committed and on track with regards to our medium term ambition to strengthen the balance sheet, as well as improving our near term liquidity”

(Reais million)	3Q15	3Q14	Var	9M15	9M14	Var
Revenues	238.6	205.2	16.2%	778.0	670.5	16.0%
Gross Profit	27.5	15.0	82.6%	108.8	83.1	30.9%
Op. Profit	(0.2)	(1.2)	(86.7)%	34.3	18.1	89.7%
Adj EBITDA	13.9	5.3	163.9%	64.3	37.7	70.6%

Performance by region

Revenue (Reais million)	3Q15	3Q14	Var	9M15	9M14	Var
Americas	165.9	149.2	11.2%	484.6	427.4	13.4%
Europe	72.7	56.0	29.6%	293.4	243.1	20.7%

Americas

The positive momentum delivered by Metalfrio in the Americas over the past few years, continued into the third quarter, with revenue growth of 11.2% to R\$165.9 million, compared to the same period last year, and ahead of the 9 month period (which was up 13.4% to R\$484.6 million). Growth was delivered in both markets during the quarter, though Mexico drove the regional performance with revenues rising 44% in the third quarter, significantly ahead of 9 month growth of 16.6% (versus prior year comparable period). In Brazil, revenues rose 4.3% in the third quarter, and 13.9% for the 9 month period versus prior year comparable period.

In Brazil, Metalfrio delivered higher average realization per unit of 9.6% in the third quarter (10.0% in the 9 month period) as a result of the continuing success of advanced aesthetics creating differentiation for customers' brands at the Point-of-Sale. Volumes were down mid-single digit percentage points in the third quarter as Metalfrio continued to focus on value addition and therefore declined some low margin, working capital intensive, sales opportunities in the period. However, for the nine month period, volumes rose in mid-single digit percentage points. With new contracts concluded for Lifecycle, revenues continued to grow at 19.4% for the quarter (7.2% for the 9 month period) with the associated scale effect of the larger base being reflected in the cost base optimization.

The efficiency improvements in the Tres Lagoas facility have been delivering consistent productivity improvements that have resulted in a reduced number of shifts and sustainable headcount optimization. The new facility in Pernambuco continued its ramp-up ahead of plan through both production as well as refurbishment for customers in the North East of Brazil who are recognizing the value of local presence.

In Mexico strong volume growth continues driven by the launch of Metalfrio's revamped product range for distributors as well as the roll-out of high value added options resulting in a strong improvement in price mix, with average realization per unit up 19.0% in the third quarter (and 16.4% in the 9 month period).

Europe

Europe continued the positive momentum that began to emerge at the beginning of the year, with revenues up 29.6% in the third quarter versus the same period last year, a pace higher than the 9 month increase of 20.7%.

The focus on favourable product mix development was the main driver of the top-line, with average realization up 41.9% in the third quarter versus prior year period, benefitting both from an extended beer cooler range which now incorporates double and triple doors, as well as the impact of higher exports from Turkey, which yielded positive currency impacts. It is worth noting that following the launch of tropical units for the African region, Metalfrio has been able to leverage its partnership with global key accounts to penetrate this growing market. Average price realization per unit for the 9 month period was 16.0%.

Financial overview

Consolidated Net Revenue increased by 16.2% in 3Q15 to R\$238.6 million, compared to 3Q14, driven by gains across both key regions, with Americas up 11.2% and Europe increasing 29.6%. These results were driven primarily by increased average realisation per unit as a result of ongoing success in delivering innovative value added options and the greater demand for larger units in Turkey, together with positive currency impacts from increased exports from Turkey.

Gross Profit increased 82.6% to R\$27.5 million in the third quarter, driven by sales growth across our geographies and continued efficiency gains at the Tres Lagoas plant in Brazil and at the facility in Turkey. In particular, the number of shifts at the Tres Lagoas plant has been reduced, enabled by the success of productivity gains, which has led to a one-time R\$2.0 million restructuring charge relating to redundancies. With revenue growth outpacing the cost of goods sold, gross margin in the quarter expanded 418 basis points to 11.5% and for the nine months, expanded 158 basis points.

SG&A increased 33.1% in the third quarter, compared to the same period last year, and was up 5.8% for the 9 months. However, this increase relates in the main to three key, non-trading factors:

- A one-time R\$3 million reclassification of freight revenues from turnover to SG&A to align the accounting practices of the Turkish operation with Metalfrio
- A 17.9% appreciation of the Turkish lira versus the Brazilian Real in the third quarter
- Further one-time Redundancy expenses of R\$0.9 million at the Sao Paulo office.

Excluding these impacts, in 3Q15 SG&A would have increased by 11.3%, below the rate of revenue growth. In the 9 month period, SG&A is up 2.3% (adjusting for a 11.9% currency appreciation of the Turkish lira), significantly below the rate of revenue growth for the period.

Overall, as a percentage of revenues in 3Q15, SG&A expenses, adjusted for the non-trading items was 13.1%, representing a 60 basis points improvement compared to 3Q14, mainly as a result of the ongoing focus on the cost base to generate greater value for shareholders. It is worth noting that, the improvement during the nine months period has been 160 bps (from 13.4% in 9M14 to 11.8% in 9M15) despite more than 62.0% devaluation the Brazilian currency in the last 12 months and the one-off factors mentioned above.

Operating Loss for the third quarter 2015 amounted to R\$0.2 million from R\$1.2 million in the prior year comparable period. However, adjusting for non-recurring items relating to an exceptional tax item (R\$2.9 million) and the redundancy charge (R\$2.7 million), Metalfrio would have recorded an **Operating Profit of R\$5.7 million** in the 3Q15, driven by strong top-line growth and ongoing internal efficiencies. Operating Profit for the first 9 months of 2015, adjusted for the above non-recurring items was R\$41.4 million (reported R\$34.3 million), significantly above the R\$18.1 million recorded in the prior year comparable period.

Adjusted EBITDA increased by 163.9% to R\$13.9 million, versus R\$5.3 million in the prior year comparable period, owing to improved underlying operating performance in both key regions. Adjusted EBITDA margin improved by 325 basis points to 5.8% compared to 3Q14 and for 9M15 Adjusted EBITDA almost doubled, reaching R\$64.3 million recording a 264 basis points margin improvement to 8.3%.

Net Finance items were significantly impacted by unfavorable foreign exchange rates movements during 3Q15. The currency depreciation of the Brazilian Real versus the US\$ (28.1% in the third quarter and 49.8% in the first 9 months) led to a net forex variation of R\$80.9 million mainly related to the US and EUR denominated debt. Additionally, a market to market negative adjustment on financial assets impacted by R\$21.0 million.

As a result, net finance items recorded a negative R\$114.8 million result compared to negative R\$29.8 million for the prior year comparable period. For the first 9 months of 2015, net finance items recorded a negative R\$138.8 million result versus R\$70.7 million for the same period in the prior year.

As a result of the negative development in the above financial items, the company recorded a Net loss of R\$110.5 million in 3Q15, compared to a loss of R\$26.6 million result in 3Q14, and a Net loss of R\$101.7 million against a net loss of R\$38.8 million for the 9 month period.

Net debt at the end of 3Q15 was R\$515.3 million compared to R\$ 405.7 million at the end of 2Q15 and R\$289.4 million at the end of 2014. On neutral currency basis (adjusted for net debt Forex) with December/14, Net Debt at 3Q15 would have been R\$368.4 million. This temporary increase in net debt, versus 4Q14 reflects the increased working capital requirements that are consistent both with the cyclicity of our business and the sales growth (cash cycle days were down by 14 days to 65 from 79 in 3Q14).

Outlook

Metalfrío remains optimistic for the full year performance and is confident in making further progress during 2015, underpinned by its strong focus on customer engagement and operational efficiencies across its operations and in particular, the ongoing systematic and sustainable improvements at Tres Lagoas. Our Americas markets are expected to maintain their positive momentum, whilst Europe continues to move towards normal demand levels. In addition, we expect to make further progress in the new markets that we serve from Europe and in particular, Asia and Africa.

We will continue to prioritise customer value-creation, ensuring that we provide innovative, market-leading solutions that help our customers meet current and future challenges. Metalfrío has built strong and unique positions in its key markets, and will focus on further developing its superior after sales services offer which it believes could be a key differentiator in the value chain proposition for customers, further complimenting the Company's well-invested, and well located, global production hubs. We continue to expect further market share gains from our existing geographies, whilst also pursuing international commercial expansion into new and exciting high growth markets with low Metalfrío presence, such as Asia and Africa.

Metalfrío continues to apply a strong level of financial discipline with regards to capital allocation and working capital improvements, as well as higher sales with improved margins to generate increased cash flow. Whilst currency volatility will continue to impact reported net debt levels in the near term, Metalfrío is confident that its strategic plans will achieve further improvements during 2015, moving towards delivering a net debt to EBITDA ratio of below 3x in the medium term.

Financial tables

Consolidated P&L: 3Q15

(R\$ mn)	3Q15	% Revenues	3Q14	% Revenues	Var. 2Q15 vs 2Q14(%)
NET REVENUES	238.6	100.0%	205.2	100.0%	16.2%
Cost of goods	(211.1)	-88.5%	(190.2)	-92.7%	11.0%
GROSS PROFIT	27.5	11.5%	15.0	7.3%	82.6%
OPERATING INCOMES (EXPENSES)					
Selling expenses	(19.6)	-8.2%	(13.3)	-6.5%	47.9%
Administrative and general expenses	(13.8)	-5.8%	(11.9)	-5.8%	16.6%
Other operating income	5.8	2.4%	8.9	4.3%	-34.5%
RESULTS BEFORE NET FINANCIAL	(0.2)	-0.1%	(1.2)	-0.6%	-86.6%
NET FINANCIAL RESULT	(114.8)	-48.1%	(29.8)	-14.5%	285.6%
Financial expenses	(35.4)	-14.8%	(1.9)	-0.9%	1717.8%
Financial income	1.5	0.6%	(12.6)	-6.1%	-111.6%
Net exchange variation	(80.9)	-33.9%	(15.3)	-7.4%	430.2%
RESULTS BEFORE TAXES	(115.0)	-48.2%	(31.0)	-15.1%	271.2%
INCOME AND SOCIAL CONTRIB. TAXES					
Current	(1.2)	-0.5%	(1.2)	-0.6%	1.2%
Deferred	5.7	2.4%	5.5	2.7%	3.6%
NET RESULT FOR THE PERIOD	(110.5)	-46.3%	(26.6)	-13.0%	314.7%

Consolidated P&L: 9M15

(R\$ mn)	9M15	% Revenues	9M14	% Revenues	Var. 1H15 vs 1H14(%)
NET REVENUES	778.0	100.0%	670.5	100.0%	16.0%
Cost of goods	(669.2)	-86.0%	(587.3)	-87.6%	13.9%
GROSS PROFIT	108.8	14.0%	83.1	12.4%	30.9%
OPERATING INCOMES (EXPENSES)					
Selling expenses	(55.7)	-7.2%	(56.0)	-8.3%	-0.5%
Administrative and general expenses	(39.0)	-5.0%	(33.5)	-5.0%	16.4%
Other operating income	20.2	2.6%	24.5	3.6%	0.0%
RESULTS BEFORE NET FINANCIAL	34.3	4.4%	18.1	2.7%	89.7%
NET FINANCIAL RESULT	(138.8)	-17.8%	(70.7)	-10.5%	96.3%
Financial expenses	(63.7)	-8.2%	(68.5)	-10.2%	-7.1%
Financial income	16.3	2.1%	12.3	1.8%	32.3%
Net exchange variation	(91.4)	-11.7%	(14.5)	-2.2%	530.0%
RESULTS BEFORE TAXES	(104.5)	-13.4%	(52.7)	-7.9%	98.5%
INCOME AND SOCIAL CONTRIB. TAXES					
Current	(7.0)	-0.9%	(4.1)	-0.6%	69.0%
Deferred	9.8	1.3%	17.9	2.7%	-45.2%
NET RESULT FOR THE PERIOD	(101.7)	-13.1%	(38.8)	-5.8%	161.8%

Consolidated Balance Sheet

ASSETS (R\$ mn)	3Q15	4Q14
CURRENT ASSETS		
Cash and cash equivalents	210.1	239.5
Marketable securities	177.0	175.3
Trade accounts receivable	184.2	108.8
Inventories	183.6	178.6
Recoverable taxes	35.2	26.3
Accounts receivable on derivatives	1.0	-
Other accounts receivable	15.6	7.3
Total current assets	806.8	735.9
NON-CURRENT		
Long-term receivables:		
Deferred taxes	71.5	64.3
Recoverable taxes	4.5	4.8
Property, plant and equipment	204.4	184.3
Intangible assets	154.1	147.4
Total non-current	434.4	400.8
TOTAL	1,241.2	1,136.7

LIABILITIES, NON-CONTROLLING INTEREST AND SHAREHOLDERS' EQUITY (R\$ mn)	3Q15	4Q14
CURRENT LIABILITIES		
Accounts payable to suppliers	164.4	174.5
Related parties	7.6	3.1
Loans and financing	536.9	394.7
Tax payable	12.8	7.9
Payroll and related charges	23.9	19.5
Other provisions	27.3	23.3
Other accounts payable	44.0	13.0
Total current liabilities	816.8	636.0
NON-CURRENT		
Loans and financing	365.5	309.6
Taxes payable	3.9	-
Provision for risks	6.0	4.3
Other accounts payable	8.0	6.1
Total non-current liabilities	383.4	320.1
SHAREHOLDERS' EQUITY		
Capital	240.0	240.0
Capital reserve	2.7	2.6
Profit reserve	0.6	0.9
Treasury shares	-	(3.9)
Equity valuation adjustments	(32.6)	(14.5)
Capital transaction between shareholders	(70.0)	(44.5)
Accumulated profits (losses)	(133.3)	(25.0)
	7.5	155.8
Non-controlling interest	33.6	24.9
Total Shareholders' equity	41.0	180.6
TOTAL	1,241.2	1,136.7

Consolidated Cash Flow: 3Q15

(R\$ mn)	3Q15	3Q14
CASH FLOWS FROM OPERATING ACTIVITIES		
Gain for the period	(110.5)	(26.6)
Reconciliation of loss for the period to net cash generated by (used in) operating activities:		
Depreciation and amortization	8.1	6.4
Provision for risks	(0.5)	1.8
Other provisions	3.4	3.5
Provision for (losses) gains on derivatives	(1.0)	0.4
Stock option plan	0.0	0.0
Exchange differences	66.0	20.7
Interest on borrowings	8.7	6.1
Residual value of fixed and intangible assets disposed of	0.2	1.3
Deferred income tax and social contribution	(5.7)	(5.5)
	(31.3)	8.1
(Increase) decrease in assets:		
Current:		
Trade receivables	19.2	52.3
Inventories	28.0	22.5
Taxes recoverable	2.6	6.9
Other receivables	0.2	1.5
Noncurrent-		
Taxes recoverable	(0.4)	(0.2)
	49.6	83.1
<i>Increase (decrease) in liabilities:</i>		
Current:		
Trade payables	(35.2)	(17.4)
Taxes payable	1.0	(3.6)
Payroll and related charges	(0.8)	0.5
Payables to related parties	0.7	(0.3)
Current Other payables	28.0	5.0
Noncurrent:		
Taxes Payables	3.9	-
Non-Current Other payables	1.2	0.4
	(1.3)	(15.3)
Net cash generated by operating activities	16.9	75.9
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to property, plant and equipment	(3.9)	(5.3)
Additions to intangible assets	(2.3)	(2.9)
Capital increase in subsidiaries		
Marketable securities	(16.3)	1.1
Net cash used in (generated by) investing activities	(22.5)	(7.1)
CASH FLOWS FROM FINANCING ACTIVITIES		
New borrowings	94.9	87.5
Payment of principal	(136.1)	(118.6)
Payment of interest	(6.6)	(4.5)
Loans to related parties	(7.0)	(4.5)
Capital transaction between shareholders	(25.5)	-
Net cash (used in) generated by financing activities	(80.4)	(40.1)
EFFECTS OF EXCHANGE ON CASH & CASH EQUIVALENTS	121.3	24.3
DECREASE IN CASH AN CASH EQUIVALENTS	35.3	53.0
CASH AND CASH EQUIVALENTS		
At the end of the period	210.1	185.3
At the beginning of the period	174.9	132.3
DECREASE IN CASH AN CASH EQUIVALENTS	35.3	53.0

Consolidated Cash Flow: 9M15

(R\$ mn)	9M15	9M14
CASH FLOWS FROM OPERATING ACTIVITIES		
Gain/(Loss) for the year	(101.7)	(38.8)
Reconciliation of loss for the year to net cash generated by (used in) operating activities:		
Depreciation and amortization	22.8	19.6
Provision for risks	1.7	2.5
Other provisions	4.0	4.6
Provision for (losses) gains on derivatives	(1.0)	6.7
Stock option plan	0.0	0.1
Exchange differences	95.0	15.2
Interest on borrowings	21.9	18.8
Residual value of fixed and intangible assets disposed of	1.2	2.4
Deferred income tax and social contribution	(9.8)	(17.9)
	34.0	13.0
(Increase) decrease in assets:		
Current:		
Trade receivables	(48.3)	5.4
Inventories	(5.0)	0.1
Taxes recoverable	(8.9)	(4.7)
Other receivables	(8.3)	1.6
Noncurrent:		
Taxes recoverable	0.3	0.1
	(70.1)	2.5
<i>Increase (decrease) in liabilities:</i>		
Current:		
Trade payables	(20.5)	(39.9)
Taxes payable	4.9	0.2
Payroll and related charges	4.4	3.7
Payables to related parties	4.4	0.1
Current Other payables	31.0	4.0
Noncurrent:		
Taxes payables	3.9	-
Non-Current Other payables	1.9	0.6
	30.0	(31.3)
Net cash generated by operating activities	(6.1)	(15.7)
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to property, plant and equipment	(16.3)	(12.4)
Additions to intangible assets	(6.9)	(5.9)
Marketable securities	(1.6)	77.4
Net cash used in (generated by) investing activities	(24.8)	59.2
CASH FLOWS FROM FINANCING ACTIVITIES		
New borrowings	195.5	137.1
Payment of principal	(289.3)	(218.9)
Payment of interest	(18.4)	(19.5)
Loans to related parties	9.7	(9.5)
Capital transaction between shareholders	(25.5)	-
Net cash (used in) generated by financing activities	(127.9)	(110.8)
EFFECTS OF EXCHANGE ON CASH & CASH EQUIVALENTS	129.5	9.5
DECREASE IN CASH AN CASH EQUIVALENTS	(29.4)	(57.8)
CASH AND CASH EQUIVALENTS		
At the end of the year	210.1	185.3
At the beginning of the year	239.5	243.2
DECREASE IN CASH AN CASH EQUIVALENTS	(29.4)	(57.8)

Reconciliation of consolidated EBITDA and Adjusted EBITDA

The following table presents the historical Adjusted EBITDA:

Consolidated EBITDA (R\$ mn)	3Q14	4Q14	1Q15	2Q15	3Q15
Operating result	-1.2	-0.3	13.5	21.0	-0.2
Depreciation and amortization	6.4	6.5	6.6	8.0	8.1
EBITDA	5.2	6.2	20.1	29.0	8.0
Layoffs (i)	0	0	0	0.0	2.9
Other extraordinary expenses (ii)	0.1	0	1.3	0.0	3.0
Adjusted EBITDA	5.3	6.2	21.4	29.0	13.9

Adjustments to Ebitda:

EBITDA is adjusted for these expenses to maintain the comparison base with the other periods.

- i. Layoffs: In 3Q15 the adjustment refers to restructuring charges related to efficiency projects at the Tres Lagoas plant and Sao Paulo office.
- ii. Extraordinary one-time expenses: in 1Q15 the adjustment is related to process costs associated with the 2004 acquisition of Metalfrio from BSH and in 3Q15 to a tax installment agreement from prior years.

(R\$ mn)	3Q14	3Q15	Chg. 15/ 14	9M14	9M15	Chg. 15/ 14
Result with cash investments	3.5	3.3	-5%	11.2	16.5	48%
Bonds market Value Change	0.0	0.0		0.0	0.0	
Other financial income	0.4	0.1	-67%	0.5	1.1	136%
Interest and Other Income	3.8	3.4	-11%	11.7	17.7	51%
Interest on loans and financing	-6.4	-9.0	42%	-19.7	-23.3	18%
Bonds market Value Change	-5.7	-21.0	266%	-0.4	-20.6	5173%
Other financial expenses	-6.0	-8.4	40%	-15.1	-22.3	47%
Interest and Other Expenses	-18.1	-38.4	112%	-35.2	-66.2	88%
Hedge Operations Result	-0.3	1.1	-533%	-32.7	1.1	-103%
Net FX Variation	-15.3	-80.9	430%	-14.5	-91.4	530%
Net Financial Result	-29.8	-114.8	286%	-70.7	-138.8	96%

Working capital

At the end of 3Q15 working capital, less financial assets and liabilities, was R\$139.7mn, which compares to R\$79.7mn at the end of 4Q14 and to R\$172.2mn in 3Q14. The operational cash cycle at the end of 3Q15 was 65 days, 14 days lower than at the end of 3Q14, and 26 days higher than end of 4Q14 owing to the seasonally stronger quarter impacting receivables and payables.

WORKING CAPITAL (R\$ mn)	3Q14	4Q14	1Q15	2Q15	3Q15	Chg. 3Q15/ 3Q14	Chg. 3Q15/ 4Q14
<u>Current assets:</u>							
Cash and equivalents, bonds and securities	337.5	414.9	312.3	335.6	387.1	49.6	-27.8
Accounts receivable	137.8	108.8	184.9	185.9	184.2	46.4	75.4
Inventory	186.7	178.6	237.5	211.5	183.6	-3.1	5.0
Other	38.1	33.6	52.0	53.6	51.8	13.7	18.2
Financial assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
A) Total	700.1	735.9	786.6	786.6	806.8	106.7	70.9
B) Current assets (less fin. assets)	362.6	321	474.4	451.0	419.6	57.0	98.6
<u>Current liabilities:</u>							
Accounts payable	122.8	174.5	192.4	193.3	164.4	41.6	-10.1
ST debt	350.7	394.7	439.3	450.7	536.9	186.2	142.2
Other	67.7	66.8	75.1	83.3	115.5	47.8	48.7
Financial liabilities	4.7	0.0	0.0	0.0	0.0	-4.7	0.0
C) Total	545.8	636	706.8	727.3	816.8	271.0	180.8
D) Current liabilities (less fin. liab.)	190.4	241.3	267.5	276.6	279.9	89.5	38.6
Working capital (B-D)	172.2	79.7	206.9	174.4	139.7	-32.5	60.0
Days of receivables	49	37	57	46	57	8.2	20.2
Days of inventory	88	85	106	74	78	-9.7	-6.7
Days of suppliers	58	83	86	68	70	12.1	-12.9
Cash cycle	79	39	77	52	65	-13.6	26.4
Current liquidity (A/C)	1.3x	1.1x	1.1x	1.1x	1x	n/a	n/a

Accounts Receivable

Accounts receivable from customers, at R\$184.2mn at the end of 3Q15, increased by R\$75.4mn versus 4Q14 and R\$46.4 versus 3Q14. Receivables in terms of days increased from 37 at the end of 4Q14 to 57 days in 3Q15, 8 days higher than in 3Q14.

Inventories

Inventories at R\$183.6mn at end of 3Q15 were up R\$5.0mn versus 4Q14 and are lower R\$3.1mn versus 3Q14 (R\$186.7mn). Inventory in number of days is lower at 78 at the end of 3Q15 vs 85 days at the end of 4Q14 and 10 days lower than in 3Q14 (88 days).

Accounts Payable

Supplier outstanding payables were down R\$10.1mn at R\$164.4mn at the end of 3Q15 versus R\$174.5mn in 4Q14 but R\$41.6mn higher if compared to R\$122.8mn in 3Q14. Payables days decreased to 70 compared to 83 days in 4Q14 and are 12 days higher than 3Q14 (58 days).

Investments

Fixed assets

Net property, plant and equipment in 3Q15 was R\$204.4 mn, R\$20.1 mn higher than 4Q14.

Intangible assets

The total of intangible assets at 3Q15 was R\$154.1mn, increased from R\$147.4 mn at 4Q14.

FIXED ASSETS (R\$ mn)	3Q14	4Q14	1Q15	2Q15	3Q15	Chg. 3Q15/ 3Q14	Chg. 3Q15/ 4Q14
Net PP&E	188.1	184.3	198.1	192.7	204.4	+16.3	+20.1
Intangibles	145.1	147.4	150.5	150.0	154.1	+9	+6.7
Total	333.2	331.6	348.6	342.7	358.5	+25.3	+26.9

Capitalization and liquidity

Debt

Cash (including marketable securities) at 3Q15 was R\$387.1mn, compared to R\$414.9mn at 4Q14. Gross debt at 3Q15 was R\$902.3mn compared with R\$704.4mn in 4Q14; net debt at 3Q15 was R\$515.2mn compared to R\$289.5mn in 4Q14.

LIQUIDITY INDICATORS (R\$ mn)	3Q14	4Q14	1Q15	2Q15	3Q15	Chg. 3Q15/ 3Q14	Chg. 3Q15/ 4Q14
Cash and equivalents, bonds and securities	337.5	414.9	312.3	335.6	387.1	49.6	-27.8
Short term debt (ST)	350.7	394.7	439.3	450.7	536.9	186.2	142.2
Long term debt (LT)	306.4	309.6	331.7	290.6	365.5	59.1	55.9
USD denominated debt	451.2	466.7	515.1	502.3	506.0	54.8	39.3
BRL denominated debt	20.4	19.0	17.6	16.2	110.9	90.5	91.9
Euro denominated debt	185.6	218.7	238.4	222.8	285.4	99.8	66.7
Other Currencies	-	-	-	-	-	-	-
Gross debt	657.1	704.4	771.0	741.3	902.3	245.2	197.9
Net cash / (Net debt)	-319.6	-289.5	-458.8	-405.7	-515.2	-195.6	-225.7
Shareholders' equity (Equity)	217.4	180.6	156.6	168.2	41.0	-176.4	-139.6
Cash and equiv. / ST debt	1.0x	1.1x	0.7x	0.7x	0.7x	n/a	n/a
ST debt / (ST + LT)	53.4%	56.0%	57.0%	60.8%	59.5%	n/a	n/a
Net cash (Net debt) / Equity	-1.5x	-1.6x	-2.9x	-2.4x	-12.6x	n/a	n/a
Net debt / (Net debt + Equity)	59.5%	61.6%	74.6%	70.7%	92.6%	n/a	n/a

Short-term debt in 3Q15 was R\$536.9mn as compared to R\$394.7mn in 4Q14 with long term debt as a % of total gross debt from 44.0% in 4Q14 to 40.5% in 3Q15.

The Company manages its funds through a financial risk management policy approved by the Board of Directors. The policy establishes, among others:

- a) Current Net Debt to Equity of prior quarter ratio, less than 0.75x;
- b) Long-term indebtedness to total indebtedness ratio, higher than 40%;
- c) Minimum consolidated cash limit of R\$ 50 million in addition to the financial debt payment schedule for the following quarter.

Whilst the indicator a) for 3Q15 was outside the limit, we are confident that the liquidity situation of the company remains strong. Furthermore, in line with the strategic priority of the Company to reduce financial leverage it believes it will bring the ratios to within the defined limits of the financial policy in the mid-term.

Stockholders' equity

Stockholders' equity at 3Q15 was R\$41.0mn, which compares to R\$180.6mn at 4Q14, mainly impacted by the net loss of the period.

Investor Relations Contact

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São Paulo – SP – Brasil

Conference Call

English

Date: **November 10, 2015**
Time: 5:00 p.m. São Paulo
2:00 p.m. New York

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Portuguese

Date: **November 10, 2015**
Time: 5:00 p.m. São Paulo
2:00 p.m. São Paulo

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Other Information

Management Statement

In accordance with article 25 of Instruction 480/2009 of the CVM (Brazilian Securities Commission – Comissão de Valores Mobiliários), the Company's Management states it has discussed, revised and agreed with the Independent Auditor's Opinion and with the quarterly statements relative to the quarter ended September 30, 2015.

Relationship with external auditors

In accordance with Instruction 381/2003 of the CVM (Brazilian Securities Commission – Comissão de Valores Mobiliários), we report that in 2015 we did not hire our Independent Auditors for services not related to external auditing.

The Company policy for hiring independent auditing services assures there are no conflict of interests, loss of independency or objectivity for services eventually rendered by independent auditors not related to external auditing.

Commitment Clause

The Company, its shareholders, administrators and members of its Tax Board, if installed, are responsible for solving, through arbitration, any and every dispute or controversy that might arise among them, related or resulting, specially, of application, validity, effectiveness, interpretation, violation and its effects, of provisions set forth in the Business Corporation Act, the Company's Bylaws, in the rules edited by CMN, by the Central Bank of Brazil and by CVM, as well as in other rules applicable to operation of general capital markets, besides those included in the Regulation of *Novo Mercado*, Agreement for Participation in *Novo Mercado* and Arbitration Regulation.

Disclaimer

Information in this report on performance that is not directly derived from the financial statements, such as, for example, information on the market, quantities produced and sold, production capacity, and the calculation of EBITDA and adjusted EBITDA has not been revised by our external auditors.

We make forward-looking statements that are subject to risks and uncertainties. These statements are based on our Management's beliefs and assumptions and information to which the company currently has access. Forward-looking statements include information about our present intentions, beliefs or expectations, and those of the members of the company's Board of Directors, and Executive Officers. Reservations in relation to statements and information about the future also include information about possible or presumed operational results, and also statements that are preceded, followed by or include the words "believe", "may", "will", "continue", "expect", "forecast", "intend", "plan", "estimate", or similar expressions. Statements and information about the future are not guarantees of performance. They involve risks, uncertainties and suppositions because they refer to future events, and thus depend on circumstances which may or may not occur. Future results and the creation of value for stockholders may differ significantly from those expressed or suggested by forward-looking statements. Many of the factors that will determine these results and amounts are beyond Metalrio's capacity to control or forecast.